

Sales STARS required for Newmarket Contact Centre in Newmarket

Atlantis Healthcare is a progressive global healthcare company that delivers effective and scalable person-centric solutions that optimise healthcare outcomes and experience. At our Newmarket office, our small friendly Contact Centre works with an outstanding set of healthcare clients.

We are seeking expressions of interest from utterly reliable, energetic, outgoing Contact Centre agents with impressive sale results who are used to working in a highly compliant contexts.

A passion in healthcare would also be highly regarded as would experience with Genesys.

In this role you will be:

- Converting calls to potential patients into an appointments with our healthcare clients
- Converting calls with existing clients into future appointments
- Making sure our call quality standards are met
- Making sure call records are accurate
- Meeting volume and conversion KPI's
- Assisting in continuous improvement initiatives

The skills and experience we are looking for :

- Ideally at least 2 years' experience in a Telesales Contact Centre with an impressive set of "sales" stats to show us (or a proven ability to persuade others)
- Proven ability to convert calls into leads and ultimately "sales"
- Work with a diverse set of clients requiring a sound level of understanding
- Supreme communication skills - both verbal and written
- previous exposure to robust sales training
- A sense of drive, self-motivation and the ability to collaborate with the team and the client
- Proven ability to adhere to a high level of call quality and compliance

Most likely afternoon rather than morning shifts.

We have a comprehensive induction and ongoing training programme and an active social club. You must have the right to work full time in NZ to be considered for this role and may be required to complete a criminal check.

Please read the HR Privacy Notice on the Atlantis Healthcare website - Careers section. These roles will go quickly - apply today.